

**Pacific Swimming**  
**DRAFT 2016-17 Statement of Activities Budget Performance**  
**May 2017**

	May 17	Budget	Annual Budget
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>Membership-USA Swim Fees</b>			
<b>11000 - Membership</b>			
11005 - Athlete	43,150.00	25,630.00	1,355,420.00
11010 - Non-Athlete	3,128.00	2,720.00	105,740.00
11015 - Club	125.00	1,475.00	32,075.00
11030 - Overpayments	5.00	0.00	0.00
<b>Total 11000 - Membership</b>	<b>46,408.00</b>	<b>29,825.00</b>	<b>1,493,235.00</b>
<b>51000 - USA Swim Fees</b>			
51015 - Annual Athlete	(22,490.00)	(18,580.00)	(960,980.00)
51020 - Seasonal	(8,970.00)	(960.00)	(68,820.00)
51030 - Non-Athlete	(2,576.00)	(2,240.00)	(87,080.00)
51040 - Club / Organization	(40.00)	(220.00)	(9,560.00)
51045 - Volunteer(s) of the Year	0.00	0.00	(1,000.00)
<b>Total 51000 - USA Swim Fees</b>	<b>(34,076.00)</b>	<b>(22,000.00)</b>	<b>(1,127,440.00)</b>
<b>Total Membership-USA Swim Fees</b>	<b>12,332.00</b>	<b>7,825.00</b>	<b>365,795.00</b>
<b>11500 - Meet Fees LSC</b>			
11505 - Entry Fees	35,880.35	50,000.00	600,000.00
11510 - Sanctions	780.00	700.00	8,000.00
11515 - Late Payment Penalty	0.00	50.00	450.00
<b>Total 11500 - Meet Fees LSC</b>	<b>36,660.35</b>	<b>50,750.00</b>	<b>608,450.00</b>
<b>12500 - Age Group Program - Co-Pay</b>			
12505 - Western Zone	0.00	0.00	36,000.00
12510 - Pacific Coast	0.00	0.00	3,680.00
12515 - Zone All-Star Meet	0.00	0.00	19,110.00
<b>Total 12500 - Age Group Program - Co-Pay</b>	<b>0.00</b>	<b>0.00</b>	<b>58,790.00</b>
<b>13000 - Camp Program - Co-Pay</b>			
13005 - SR Olympic Training Center	0.00	0.00	7,200.00
13010 - 11/12 JO Camp	0.00	0.00	2,880.00
13015 - Adam Schmidt 10 & Under	0.00	0.00	720.00
13030 - 13-18 Junior Leadership Camp	0.00	0.00	3,000.00
13035 - Diversity Camp	0.00	0.00	600.00
<b>Total 13000 - Camp Program - Co-Pay</b>	<b>0.00</b>	<b>0.00</b>	<b>14,400.00</b>
<b>14000 - Marketing Income</b>			
14035 - Website Ads	0.00	0.00	500.00
14000 - Marketing Income - Other	31.63		
<b>Total 14000 - Marketing Income</b>	<b>31.63</b>	<b>0.00</b>	<b>500.00</b>
<b>15000 - Merchandise Sales</b>			
<b>Total 15000 - Merchandise Sales</b>	<b>738.95</b>		
<b>16000 - Other Income</b>			
16005 - Meet Reg Surcharge	100.00	250.00	6,000.00
16006 - Meet Reg Rebate	(420.00)	(300.00)	(5,200.00)
16010 - Awards Banquet	0.00	0.00	3,250.00

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16040 · Fines	0.00	0.00	600.00
16060 · Returned Check Fee	0.00	25.00	200.00
16100 · Miscellaneous Income	19.36		
<b>Total 16000 · Other Income</b>	<b>(300.64)</b>	<b>(25.00)</b>	<b>4,850.00</b>
17000 · Interest Income	0.00	20.00	240.00
18000 · Point Redemption from CC	1,000.00	250.00	3,000.00
<b>Total Income</b>	<b>50,462.29</b>	<b>58,820.00</b>	<b>1,056,025.00</b>
<b>Total 40000 · Merchandise Cost of Goods Sold</b>	<b>990.22</b>		
<b>Gross Profit</b>	<b>49,472.07</b>	<b>58,820.00</b>	<b>1,056,025.00</b>
<b>Expense</b>			
<b>52000 · National/Senior Program</b>			
52010 · Meet Support	0.00	1,000.00	10,000.00
52015 · Sr. - Pro Swim Series/Others	0.00	1,200.00	10,500.00
52020 · Sr. National Champs	0.00	0.00	29,750.00
52035 · Jr. - Champ Meets	0.00	0.00	72,000.00
52040 · Open Water Programs	0.00	0.00	1,800.00
52060 · Club-Coach Travel	0.00	500.00	30,000.00
52070 · Club Development/Education	0.00	1,000.00	25,000.00
52080 · USAS/PC Mentor Program	0.00	400.00	4,000.00
52095 · Sectionals	0.00	0.00	25,000.00
52100 · Futures Meet	0.00	0.00	45,000.00
<b>Total 52000 · National/Senior Program</b>	<b>0.00</b>	<b>4,100.00</b>	<b>253,050.00</b>
<b>54000 · Age Group Programs</b>			
54010 · Pac Coast All Star Meet	0.00	0.00	7,590.00
54015 · Western Zone Meet	0.00	0.00	72,220.00
54025 · JO Meet Subsidy	0.00	0.00	20,000.00
54100 · Zone All Star Meet			
54150 · Zone All-Star Meet-Host Zone	356.28	0.00	5,000.00
54200 · Zone All-Star Meet	0.00	0.00	40,205.00
<b>Total 54100 · Zone All Star Meet</b>	<b>356.28</b>	<b>0.00</b>	<b>45,205.00</b>
54300 · Medals	0.00	416.67	5,000.00
<b>Total 54000 · Age Group Programs</b>	<b>356.28</b>	<b>416.67</b>	<b>150,015.00</b>
<b>54500 · Camp Program</b>			
54510 · SR Olympic Training Center	0.00	0.00	20,000.00
54515 · 11/12 JO Camp	0.00	0.00	8,500.00
54520 · Adam Schmidt 10 & Under	0.00	0.00	4,000.00
54535 · 13-18 Jr. Leadership Camp	0.00	0.00	12,000.00
54550 · Diversity Camp	0.00	0.00	1,000.00
<b>Total 54500 · Camp Program</b>	<b>0.00</b>	<b>0.00</b>	<b>45,500.00</b>
<b>54600 · Disability</b>			
54610 · Travel	0.00	200.00	2,000.00
<b>Total 54600 · Disability</b>	<b>0.00</b>	<b>200.00</b>	<b>2,000.00</b>
<b>55000 · Diversity</b>			
55100 · Diversity Program Grants	12,925.00	12,500.00	25,000.00

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55150 · MEFAP Sponsorship	798.00	1,000.00	10,000.00
55200 · Awareness Fund	0.00	300.00	3,000.00
55300 · Fred Siegrist Scholarship	0.00	0.00	500.00
<b>Total 55000 · Diversity</b>	<b>13,723.00</b>	<b>13,800.00</b>	<b>38,500.00</b>
<b>55500 · Events</b>			
55502 · FW/JO Awards	0.00	0.00	5,000.00
55504A · FW Officials Hospitality	(72.23)		
<b>Total 55504 · Far Westerns</b>	<b>(72.23)</b>	<b>0.00</b>	<b>0.00</b>
55508 · Pacific Hosted Meets	0.00	0.00	10,000.00
55510 · Annual Awards Banquet			
55515 · Banquet - Venue & Food	0.00	0.00	12,500.00
55520 · Awards & Programs	0.00	0.00	5,500.00
<b>Total 55510 · Annual Awards Banquet</b>	<b>0.00</b>	<b>0.00</b>	<b>18,000.00</b>
<b>Total 55500 · Events</b>	<b>(72.23)</b>	<b>0.00</b>	<b>33,000.00</b>
<b>56000 · Chairman</b>			
56020 · Volunteer Recognition	0.00	25.00	250.00
56030 · Contingency	0.00	200.00	2,000.00
56075 · Travel Expenses	0.00	0.00	1,000.00
56200 · Legal Council	0.00	200.00	5,000.00
<b>Total 56000 · Chairman</b>	<b>0.00</b>	<b>425.00</b>	<b>8,250.00</b>
<b>57000 · Treasurer</b>			
57200 · Fees-Filing	0.00	0.00	150.00
57300 · Fees-Accounting & Audit	1,642.50	2,000.00	28,000.00
57500 · Bank Service Charges	130.33	40.00	400.00
57700 · Insurance	0.00	0.00	1,100.00
<b>Total 57000 · Treasurer</b>	<b>1,772.83</b>	<b>2,040.00</b>	<b>29,650.00</b>
<b>58000 · Officials</b>			
58300 · Supplies/Copying	0.00	250.00	2,500.00
58400 · Rule Books	0.00	0.00	3,500.00
58500 · Equipment	0.00	130.00	1,300.00
58600 · Clinics	0.00	0.00	24,000.00
58700 · Motivational(Recruit/Retain)	130.80	500.00	9,000.00
58800 · National Evaluators	0.00	0.00	7,000.00
58900 · Officials to National Meets	0.00	0.00	6,850.00
58950 · Lodging for Officials	0.00	0.00	10,250.00
<b>Total 58000 · Officials</b>	<b>130.80</b>	<b>880.00</b>	<b>64,400.00</b>
<b>59000 · Volunteers</b>			
59100 · Officials Background Check	0.00	0.00	150.00
59200 · Background Reimbursement LSC	74.00	90.00	1,000.00
59300 · Coach / Manager Stipend	0.00	0.00	4,300.00
59400 · Seminars / Clinics	297.88	0.00	5,000.00
59500 · Meetings			
59505 · Board of Directors	0.00	200.00	2,000.00
59510 · House of Delegates	3,398.77	3,000.00	6,000.00

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59515 · Zone 4 HOD/BOD Attendance	268.06	292.00	1,750.00
Total 59500 · Meetings	3,666.83	3,492.00	9,750.00
60200 · USAS Convention			
60205 · Delegates	0.00	0.00	17,625.00
60215 · Athletes	0.00	0.00	2,540.00
Total 60200 · USAS Convention	0.00	0.00	20,165.00
Total 59000 · Volunteers	4,038.71	3,582.00	40,365.00
62000 · Marketing			
62100 · Web Site/Internet	19.95	50.00	1,440.00
62300 · Marketing Expense	0.00	250.00	2,500.00
Total 62000 · Marketing	19.95	300.00	3,940.00
63000 · Office Expenses			
63100 · Telephone & Internet	370.46	600.00	6,400.00
63150 · Conference Call Services	142.46	200.00	2,000.00
63300 · Postage	135.69	450.00	6,250.00
63400 · Supplies/Copying	118.67	460.00	3,500.00
63450 · Donations to other organization	0.00	20.00	200.00
63500 · Mileage	0.00	10.00	125.00
63600 · Repair & Maintenance	0.00	40.00	400.00
63625 · Equipment Purchases	0.00	140.00	1,400.00
63650 · Computer Purchases	0.00	0.00	2,000.00
63675 · Software Purchases	242.11	230.00	2,980.00
63700 · Storage Rental	321.96	265.00	4,520.00
63800 · Office Space	998.32	1,560.00	18,800.00
Total 63000 · Office Expenses	2,329.67	3,975.00	48,575.00
70000 · Staff Expenses			
Total 70000 · Staff Expenses	21,111.18	21,340.00	255,700.00
Total 70200 · Contractors	600.00	600.00	7,200.00
Total Expense	44,010.19	51,658.67	980,145.00
Net Ordinary Income	5,461.88	7,161.33	75,880.00
Other Income/Expense			
Other Income			
85000 · Investment Income			
Total 85000 · Investment Income	44,149.15	0.00	0.00
86000 · Wells Fargo Investment Fee	0.00	0.00	0.00
87000 · Foreign Tax Withholding WF Inv	(438.12)	0.00	0.00
Total Other Income	43,711.03	0.00	0.00
Other Expense			
88000 · Pacific Swimming Grants	3,366.78	0.00	50,000.00
89000 · Trials Events	0.00	0.00	19,500.00
89200 · Special Projects	0.00	3,750.00	45,000.00
Total Other Expense	3,366.78	3,750.00	114,500.00
Net Other Income	40,344.25	(3,750.00)	(114,500.00)
Net Income	45,806.13	3,411.33	(38,620.00)