

Pacific Swimming
Draft Profit and Loss
September 2017 through August 2018

	Sep '17 - Aug 18	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Membership-USA Swim Fees	319,223.50	321,282.00	(2,058.50)
11500 · Meet Fees LSC	483,309.06	526,690.00	(43,380.94)
11700 · Pacific Hosted Meets	187,927.72	155,000.00	32,927.72
12500 · Age Group Program - Co-Pay	69,065.00	73,670.00	(4,605.00)
13000 · Camp Program - Co-Pay	8,250.00	11,700.00	(3,450.00)
14000 · Marketing Income	850.00	750.00	100.00
15000 · Merchandise Sales	9,193.15		
16000 · Other Income	19,550.51	4,950.00	14,600.51
17000 · Interest Income	216.01	180.00	36.01
18000 · Point Redemption from CC	4,320.81	4,800.00	(479.19)
Total Income	1,101,905.76	1,099,022.00	2,883.76
Cost of Goods Sold	9,872.71		
Gross Profit	1,092,033.05	1,099,022.00	(6,988.95)
Expense			
52000 · National/Senior Program	202,685.37	214,900.00	(12,214.63)
54000 · Age Group Programs	151,753.15	171,606.00	(19,852.85)
54500 · Camp Program	24,104.62	37,300.00	(13,195.38)
54600 · Disability	0.00	1,200.00	(1,200.00)
55000 · Diversity	30,494.34	38,700.00	(8,205.66)
55500 · Events	206,974.31	198,900.00	8,074.31
56000 · Chairman	3,841.51	7,240.00	(3,398.49)
57000 · Treasurer	45,175.65	42,998.00	2,177.65
58000 · Officials	62,413.25	62,000.00	413.25
59000 · Volunteers	37,975.04	43,026.00	(5,050.96)
62000 · Marketing	2,107.65	1,580.00	527.65
63000 · Office Expenses	32,970.76	38,235.00	(5,264.24)
70000 · Staff Expenses	267,148.95	267,090.02	58.93
70200 · Contractors	7,200.00	7,200.00	0.00
Total Expense	1,074,844.60	1,131,975.02	(57,130.42)
Net Ordinary Income	17,188.45	(32,953.02)	50,141.47
Other Income/Expense			
Other Income			
85000 · Investment Income	316,922.04	0.00	316,922.04
86000 · Wells Fargo Investment Fee	(30,040.42)	(25,800.00)	(4,240.42)
87000 · Foreign Tax Withholding WF Inv	(892.92)	(1,740.00)	847.08
Total Other Income	285,988.70	(27,540.00)	313,528.70
Other Expense			
88000 · Pacific Swimming Grants	36,774.81	50,000.00	(13,225.19)
88100 · Disaster Grants	5,104.00		
89200 · Special Projects	0.00	30,000.00	(30,000.00)
Total Other Expense	41,878.81	80,000.00	(38,121.19)
Net Other Income	244,109.89	(107,540.00)	351,649.89
Net Income	261,298.34	(140,493.02)	401,791.36