

Pacific Swimming
Annual Actual vs Budget
September through December 2021

	Sep - Dec 21	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
Membership-USA Swim Fees	238,368.05	207,532.00	30,836.05
11500 · Meet Fees LSC	158,863.50	133,235.00	25,628.50
13000 · Camp Program - Co-Pay	1,064.00	1,275.00	(211.00)
14000 · Marketing Income	600.00	200.00	400.00
15000 · Merchandise Sales	2,252.46	1,893.00	359.46
16000 · Other Income	49,738.12	175.00	49,563.12
17000 · Interest Income	8.72	8.00	0.72
18000 · Point Redemption from CC	275.00	175.00	100.00
Total Income	451,169.85	344,493.00	106,676.85
Cost of Goods Sold			
40000 · Merchandise Cost of Goods Sold	2,354.25	1,945.00	409.25
Total COGS	2,354.25	1,945.00	409.25
Gross Profit	448,815.60	342,548.00	106,267.60
Expense			
52000 · National/Senior Program	45,200.00	37,600.00	7,600.00
54000 · Age Group Programs	0.00	2,000.00	(2,000.00)
54500 · Camp Program	5,268.77	7,000.00	(1,731.23)
55000 · Diversity	2,200.00	9,410.00	(7,210.00)
55500 · Events	4,587.91	6,200.00	(1,612.09)
56000 · Chairman	0.00	150.00	(150.00)
57000 · Treasurer	10,468.82	11,505.00	(1,036.18)
58000 · Officials	555.22	1,550.00	(994.78)
59000 · Volunteers	1,122.83	11,300.00	(10,177.17)
62000 · Marketing	769.95	618.00	151.95
63000 · Office Expenses	2,250.51	6,751.00	(4,500.49)
70000 · Staff Expenses	78,696.02	78,599.00	97.02
Total Expense	151,120.03	172,683.00	(21,562.97)
Net Ordinary Income	297,695.57	169,865.00	127,830.57
Other Income/Expense			
Other Income			
85000 · Investment Income	106,211.15	0.00	106,211.15
86000 · Wells Fargo Investment Fee	(8,779.31)	0.00	(8,779.31)
Total Other Income	97,431.84	0.00	97,431.84
Other Expense			
89500 · Interest and Finance Charges	5,351.67	0.00	5,351.67
Total Other Expense	5,351.67	0.00	5,351.67
Net Other Income	92,080.17	0.00	92,080.17
Net Income	389,775.74	169,865.00	219,910.74