

**Pacific Swimming**  
**DRAFT Statement of Activities Budget Performance**  
**November 2022**

	Nov 22	Budget	Sep - Nov 22	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
<b>Membership-USA Swim Fees</b>	31,173.04	53,175.00	147,587.88	163,760.00	334,110.00
11500 · Meet Fees LSC	56,383.32	57,000.00	147,908.97	128,645.00	494,565.00
12500 · Age Group Program - Co-Pay	0.00	0.00	0.00	0.00	89,300.00
13000 · Camp Program - Co-Pay	0.00	2,100.00	0.00	2,100.00	11,460.00
14000 · Marketing Income	0.00	100.00	150.00	300.00	1,200.00
15000 · Merchandise Sales	1,934.00	650.00	5,465.95	1,805.00	6,000.00
16000 · Other Income	24.00	0.00	3,850.76	2,625.00	2,895.00
17000 · Interest Income	3.36	2.00	10.19	6.00	25.00
18000 · Point Redemption from CC	300.00	100.00	1,500.00	500.00	1,600.00
<b>Total Income</b>	89,817.72	113,127.00	306,473.75	299,741.00	941,155.00
<b>Cost of Goods Sold</b>					
40000 · Merchandise Cost of Goods Sold	2,034.03	700.00	5,487.51	1,950.00	6,425.00
<b>Total COGS</b>	2,034.03	700.00	5,487.51	1,950.00	6,425.00
<b>Gross Profit</b>	87,783.69	112,427.00	300,986.24	297,791.00	934,730.00
<b>Expense</b>					
52000 · National/Senior Program	0.00	0.00	4,520.00	7,000.00	206,590.00
54000 · Age Group Programs	0.00	0.00	0.00	0.00	188,145.00
54500 · Camp Program	0.00	3,700.00	0.00	3,700.00	30,407.00
55000 · Diversity	728.50	6,050.00	2,730.00	8,150.00	32,600.00
55500 · Events	(121.78)	0.00	16,437.18	18,525.00	42,875.00
56000 · Chairman	0.00	250.00	0.00	300.00	800.00
57000 · Treasurer	8,864.32	8,700.00	13,322.78	13,700.00	34,560.00
58000 · Officials	1,184.28	1,475.00	16,779.45	25,250.00	47,500.00
59000 · Volunteers	519.77	2,200.00	9,456.25	10,800.00	55,786.00
62000 · Marketing	0.00	133.34	431.95	400.02	1,600.00
63000 · Office Expenses	1,044.78	971.08	3,492.17	3,751.24	15,851.00
70000 · Staff Expenses	20,852.02	20,226.36	65,280.37	65,885.86	259,026.92
70200 · Contractors	0.00	4,000.00	0.00	8,000.00	44,000.00
<b>Total Expense</b>	33,071.89	47,705.78	132,450.15	165,462.12	959,740.92
<b>Net Ordinary Income</b>	54,711.80	64,721.22	168,536.09	132,328.88	(25,010.92)
<b>Other Income/Expense</b>					
<b>Other Income</b>					
85000 · Investment Income	161,995.57		150,288.78		
86000 · Wells Fargo Investment Fee	0.00	0.00	(7,286.52)	(8,000.00)	(32,000.00)
<b>Total Other Income</b>	161,995.57	0.00	143,002.26	(8,000.00)	(32,000.00)
<b>Other Expense</b>					
89500 · Interest and Finance Charges	1,003.72	1,330.00	2,699.13	3,990.00	15,960.00
88000 · Pacific Swimming Grants	0.00	0.00	0.00	0.00	25,000.00
89200 · Special Projects	0.00		4,620.36		
<b>Total Other Expense</b>	1,003.72	1,330.00	7,319.49	3,990.00	40,960.00
<b>Net Other Income</b>	160,991.85	(1,330.00)	135,682.77	(11,990.00)	(72,960.00)
<b>Net Income</b>	215,703.65	63,391.22	304,218.86	120,338.88	(97,970.92)